



## Investor Update

July 25, 2018

This investor update provides Spirit's third quarter and full year 2018 guidance. All data is based on preliminary estimates.

Total revenue per available seat mile ("TRASM") for the third quarter 2018 is estimated to be up between 2 to 3 percent year over year. This takes into account a 170 basis point drag from a 3.4 percent increase in average stage length compared to the second quarter last year as well as an estimated 100 basis point negative impact related to softness in Cancun believed to be driven by recent travel warnings for the region.

Year over year capacity growth for the third quarter is estimated to be up approximately 24.5 percent. This includes 350 basis points of growth related to the cancellations in the third quarter last year due to several hurricanes.

	3Q18E	FY18E
<b>Capacity - Available Seat Miles (ASMs)</b>		
Year-over-Year % Change	24.5%	22.7%
<b>Total Revenue per ASM (TRASM) (Cents)</b>		
Year-over-Year % Change	Up 2% to 3%	
<b>Adjusted Operating Expense Ex-Fuel per ASM</b>		
Adjusted CASM ex-fuel year-over-year % change <sup>(1)</sup>	Down 3% to 4%	Down 3.5% to 4.0%
<b>Average Stage Length (Miles)</b>		
	1,040	1,037
<b>Fuel Expense</b>		
Fuel gallons (Millions)	110.4	~410
Economic fuel cost per gallon (\$) <sup>(2)</sup>	\$2.33	
<b>Selected Operating Expenses (\$Millions)</b>		
Aircraft rent	\$43.0	\$175 to \$180
Depreciation and amortization	\$46.9	\$180 to \$185
<b>Interest Expense, net of Capitalized Interest (\$Millions)</b>		
Interest expense	\$21.6	\$82.0
Capitalized interest	\$(2.5)	\$(9.7)
Interest Income	\$(4.5)	\$(17.6)
Interest expense, net	\$14.6	\$54.7
<b>Effective Tax Rate</b>		
	24%	24%
<b>Wtd. Average Diluted Share Count (Millions)</b>		
	68.3	68.3

## Full Year 2018 Guidance

	<u>Full Year 2018E</u>
<b>Estimated Cash Tax Rate<sup>(3)</sup></b>	~0%
<b>Capital Expenditures (\$Millions)</b>	
Aircraft capital commitments, net of pre-delivery deposits: <sup>(4)</sup>	\$677
Other capital expenditures <sup>(5)</sup>	\$150
Pre-delivery deposits paid in current year for flight equipment	\$190
Total capital expenditures	<u>\$1,017</u>
<b>Anticipated proceeds from issuance of long-term debt (\$Millions)</b>	\$685
<b>Other Working Capital Requirements (\$Millions)</b>	
Payments for heavy maintenance events <sup>(6)</sup>	\$183
Pre-paid maintenance deposits, net of reimbursements	\$7

## Footnotes

- (1) Excludes special items which may include loss on disposal of assets, special charges, and other items.
- (2) Includes fuel taxes and into-plane fuel cost.
- (3) Spirit's cash tax rate differs from its effective tax rate primarily due to the benefit related to bonus depreciation on the acquisition of purchased aircraft.
- (4) Includes amounts related to 14 of the aircraft delivered, or scheduled to be delivered in 2018, net of \$177 million funded as pre-delivery deposits for these aircraft.
- (5) Includes the purchase of nine spare engines.
- (6) Payments for heavy maintenance events are recorded as "Deferred heavy maintenance" within "Changes in operating assets and liabilities" on the Company's cash flow statement.

## Spirit Airlines, Inc.

### Aircraft Delivery Schedule (net of Scheduled Retirements) as of July 25, 2018

	A319	A320 CEO	A320 NEO	A321 CEO	Total
Total Year-end 2017	31	51	5	25	112
1Q18	—	1	—	5	6
2Q18	—	1	—	—	1
3Q18	—	2	—	—	2
4Q18	—	5	2	—	7
Total Year-end 2018	31	60	7	30	128
1Q19	—	1	5	—	6
2Q19	—	1	—	—	1
3Q19	—	—	3	—	3
4Q19	—	—	6	—	6
Total Year-end 2019	31	62	21	30	144
2020	—	—	16	—	16
2021	(1)	—	18	—	17
Total Year-end 2021	30	62	55	30	177

### **Seat Configurations**

A319	145
A320	182
A321	228

## Forward-Looking Statements

Statements in this release and certain oral statements made from time to time by representatives of the Company contain various forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the Securities Act), and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act) which are subject to the “safe harbor” created by those sections. Forward-looking statements are based on our management’s beliefs and assumptions and on information currently available to our management. All statements other than statements of historical facts are “forward-looking statements” for purposes of these provisions. In some cases, you can identify forward-looking statements by terms such as “may,” “will,” “should,” “could,” “would,” “expect,” “plan,” “anticipate,” “believe,” “estimate,” “project,” “predict,” “potential,” and similar expressions intended to identify forward-looking statements. Forward-looking statements include, without limitation, statements regarding the Company’s intentions and expectations regarding the delivery schedule of aircraft on order, guidance and estimates for the third quarter and full year 2018, including expectations regarding the delivery schedule of aircraft on order, announced new service routes, revenues, TRASM, cost of operations, operating margin, capacity, CASM, CASM ex-fuel, fuel expense, economic fuel cost, expected unrealized mark-to-market gains or losses, capital expenditures and other working capital requirements, aircraft rent, depreciation and amortization, fuel hedges and tax rates. Such forward-looking statements are subject to risks, uncertainties and other important factors that could cause actual results and the timing of certain events to differ materially from future results expressed or implied by such forward-looking statements. Furthermore, such forward-looking statements speak only as of the date of this release. Except as required by law, we undertake no obligation to update any forward-looking statements to reflect events or circumstances after the date of such statements. Risks or uncertainties (i) that are not currently known to us, (ii) that we currently deem to be immaterial, or (iii) that could apply to any company, could also materially adversely affect our business, financial condition, or future results. References in this report to “Spirit,” “we,” “us,” “our,” or the “Company” shall mean Spirit Airlines, Inc., unless the context indicates otherwise. Additional information concerning certain factors is contained in the Company’s Securities and Exchange Commission filings, including but not limited to the Company’s Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K.